

United Methodist Foundation of West Virginia, Inc.

Annual Report 2011







To Serve...



United Methodist Foundation of West Virginia, Inc.

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The Foundation's Mission

The mission of the United Methodist Foundation of West Virginia, Inc. is to serve United Methodist individuals, families, local churches and conference related ministries by raising, managing and distributing funds for the benefit of United Methodist causes.

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President's Review

that sets the Foundation apart from other investment options for local churches and Conference-related agencies? The answer is simple...it is our ministry of service. We take seriously the idea that we are a ministry. Our mission is to serve United Methodist individuals and families, local churches and districts, and ministries of the West Virginia Annual Conference by raising, managing, and distributing funds.

The growth of the Foundation during our thirty seven years is due in large part to our commitment to ministry. Our goal is never to build the Foundation up for its own sake, but rather to expand and enhance United Methodist ministries in the name of Jesus Christ in the West Virginia Conference and beyond.

This Annual Report gives you the details of how we accomplished our mission during 2011. We not only provide you with the numbers that measure much of our performance, but also share some of the stories behind the numbers—stories of transformed lives.



In terms of *raising funds for ministry*, the total amount of gifts and deposits in 2011 was \$3,345,027. This amount includes \$557,214 in new Endowment Trusts—permanent funds set aside to provide perpetual financial resources for a broad variety of ministries. \$1,113,694 was in new Custodial Accounts—long-term investment accounts placed for investment services with the Foundation by churches and agencies of the Conference. These funds grow through the investment process, and the total amount is available for withdrawal at any time, with no maturity dates and no penalties for withdrawal. \$45,189 was in charitable gift annuities, a planned giving vehicle where a donor can make a gift and receive a guaranteed annuity payment for life with the remainder being given to ministry. \$1,628,930 was added to existing permanent funds or custodial accounts.

In terms of *managing funds*, 2011 was a difficult year. Despite the fact that the first objective of our investment policy is preservation of capital, in 2011 our three balanced funds lost value. We recognize, of course, that we are not in control of the market and some years are going to be negative. Our lagging performance was due almost entirely to a single manager who has been one of our long-term managers, but who failed to perform up to expectation in 2011. Our investment committee has made changes in our allocation and our diversification to decrease the likelihood that a single manager's performance would have such a powerful impact on our overall performance.

I often say that *distributing funds* is where the rubber meets the road for our ministry. After all, our work in raising and managing funds would be for naught but for the distributions made for expanding ministries. A total of \$2,200,287 was distributed in 2011, including \$189,484 to beneficiaries of unitrusts and charitable gift annuities; \$343,947 as distributions from endowment trusts to beneficiaries (local United Methodist Churches and Conference affiliated agencies), and \$1,666,856 as distributions to churches and conference-related ministries from custodial accounts.

Planned Giving Consider the Possibilities for Making a Difference in Future Ministry

s you review the Foundation's Annual Report for 2011, we invite you to consider the possibilities of how you can impact United Methodist ministry in the years to come. What ministry is God calling you to support through generous giving?

The Foundation can help you to match your need to give with the ministry that needs your support. We can provide the planned giving tool that would work best in your circumstances. Options include:

- **Bequests**
- Gifts of cash
- Beneficiary designations



Greenbrier District Foundation Dinner

Contact us to consider the possibilities.

Leaving a Legacy through Bequests

ne of the most common types of planned gifts is a bequest—a gift from your estate. Contact us and let us help you tailor your legacy gift, or feel free to use the following bequest language when meeting with your attorney:

I give to the United Methodist Foundation of West Virginia, Inc. (tax ID #55-0545643), a non-profit organization located in Charleston, West Virginia, as trustee,

- *a)* the sum of \$ _____ percent of my estate; or, *b*)
- all the rest, remainder and residue of my estate, including property over which I shall have power of appointment at my passing, after all debts, taxes, expenses and other bequests have been satisfied...

to establish a permanent endowment fund to be known as the "______Memorial Trust," the income from which will be used to support the ministries of _ United Methodist Church (and/ or the other United Methodist and Christian ministries you wish to support).

Individuals and Families



A Generous Legacy

hen Claude Cook was a young boy growing up in the former town of Baileysville in Wyoming County, he would often accompany his father, who was involved in building the town of Omar in Logan County. Watching the builders, young Claude became interested in architecture. He excelled in school, graduated early, and was on his way to a career in architecture. Then, in his second year of college, Claude was called upon by family members to come home and help run their mercantile business in Mullens, West Virginia against the stiff competition of G. C. Murphy Company.

Although Claude became a successful entrepreneur and leader in his community, his longing for architecture never ceased. He studied architectural magazines and decorated the home he designed with architectural furniture and art.

Claude's regret for what might have been motivated him to care deeply about the educational needs in his community of Mullens. When Claude died in 2009, he left the bulk of his estate to the United Methodist Foundation of West Virginia, Inc. The funds will provide a financial resource for the library branch in Mullens and provide scholarships to students from Wyoming East High School who are interested in pursuing an education in science or mathematics.

Claude was never able to fulfill his lifelong desire, and yet he leaves a generous legacy of helping other young people fulfill theirs.

Charitable Gift Annuities

Established in 2011

Wilbur L. Goddin Gift Annuities #4 and #5

Melva Campbell Hess Gift Annuity #8

Franklin L. Sayre Gift Annuity #2

Barbara S. Woods Gift Annuity #16

Receive an Income while Building Future Ministry

Ave you considered the possibilities of a charitable gift annuity? You make a gift to the United Methodist Foundation and receive a guaranteed annuity payment for life. At your death, the charitable remainder will fund the church or ministry you have chosen. Rates are based on your age at the time of the gift, with older donors being paid the highest rate. In addition to receiving guaranteed annuity payments for life, a portion of which are tax-free, you may be able to claim a charitable deduction to reduce income taxes for the year of the gift.

As you can see from the list of new charitable gift annuities established in 2011 (above), many friends of the Foundation, after establishing one gift annuity, decide to add additional annuities to their stewardship plans. The ministries these donors have chosen to benefit from the residuals of their gifts will no doubt be grateful for their generosity.

If you would like to see how a charitable gift annuity might look in your circumstances, contact the Foundation for a no-cost, no-obligation proposal.

Trust Agreements 2011

Logan Memorial United Methodist Church Building Fund Memorial Endowment

Financial resource for Logan Memorial United Methodist Church, Parkersburg

Gary Shawn Bias and Family Endowment Fund

Financial resource for ministry with children and youth through Bethesda United Methodist Church, Ona

James R. and Carol S. Gardner Trust

Financial resource for Stout Memorial United Methodist Church, Parkersburg

E. Claude and Elizabeth Cook Memorial Trust for Mullens Area Public Library and the E. Claude and Elizabeth Cook Memorial Scholarship Trust

Established from the estate of E. Claude Cook to provide a financial resource for the Mullens Area Public Library and to provide scholarships for youth of Wyoming East High School

Greenbrier D. and Araceli Ganan Almond Donor Advised Trust

Financial Resource for scholarships for the Foursquare Bible College (Poctoy, Odiongan, Romblon Province, Philippine Islands) and additional ministries as advised by the donors.



Narthex of Suncrest United Methodist Church, Morgantown

Established by Gift Annuity Remainders

H. Eldon and Geraldine F. Roach Memorial Trust

Financial resource for Suncrest United Methodist Church and Westover United Methodist Church, Morgantown

Charles R. and Lela C. Souders Memorial Fund

For the benefit of Central United Methodist Church, Capon Bridge Charge and Central United Methodist Cemetery Board of Trustees

Individuals and Churches

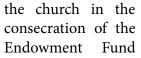
Creating a Legacy for the Future

The Gary Shawn Bias and Family Endowment Fund

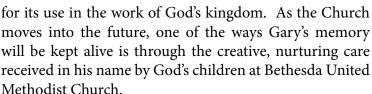
ary Bias grew up within the nurturing faith community of Bethesda United Methodist Church in Ona, West Virginia. As an adult, he moved to Columbus and started his own business. According to Gary's brother, David Bias, "Gary was always very creative and artistic - and routinely 'thought outside the box." When Gary's life ended at age 50, the friends and family left behind wanted to memorialize his caring and creative spirit.

The Gary Shawn Bias and Family Endowment Fund was created through the generosity of one of Gary's friends. It will serve as an everlasting financial resource for the children and youth ministries of the church, including financial aid for young people in pursuit of their educations, for youth assistance and for the youth programs of the church.

On December 18, 2011, Gary's friends and family worshiped together with the congregation of Bethesda United Methodist Church. Jeff Taylor led







If you would like to consider the possibilities of a perpetual Endowment Trust at the Foundation, please contact us.



Children's Moment at Bethesda United Methodist Church

Endowment Trusts Legacies for the Future of Ministry

Have you considered the impact your giving can have through a perpetual **Endowment Trust at the Foundation?**

Most often, an Endowment Trust is a gift set aside to create a stream of income to serve as a financial resource for ministry. The donor chooses the ministry or ministries to be supported by the income, and the Foundation serves as Trustee. Trusts held at the Foundation benefit a wide variety of Christian ministries, including Churches, mission projects, scholarships and campus ministries. The possibilities are endless.

What ministry is close to your heart? Where is God calling you to give? How can your giving make a transformational change? Contact he Foundation to consider the possibilities.



New Custodial Accounts 2011

Oak Hill General Church Account

Financial resource for the ministries of Oak Hill United Methodist Church

Pugh Scholarship Fund

Financial resource for the scholarship ministries of Oak Hill United Methodist Church

Oak Hill Board of Trustees Account

Financial resource for the Board of Trustees of Oak Hill United Methodist Church

Glenville State United Methodist Campus Ministry Endowment Trust

Financial resource for United Methodist Campus Ministries of the West Virginia Annual Conference

Logan Memorial United Methodist Church Building Fund Memorial Custodial Account

Financial resource for the facilities and ministries of Logan Memorial United Methodist Church, Parkersburg

Harmony United Methodist Church Reserve Fund

Financial resource for the ministries of Harmony United Methodist Church, Huntington

Beverly Hills United Methodist Church Trustees' Major Items Reserve Account

Financial Resource for the Board of Trustees of Beverly Hills United Methodist Church, Huntington

Rainelle United Methodist Church Reserve Fund

Financial resource for the ministries of Rainelle United Methodist Church

Coal Fork United Methodist Church Trustees' Reserve Fund

Financial resource for the ministries of Coal Fork United Methodist Church

First United Methodist Church General Fund

Financial resource for the ministries of First United Methodist Church, Buckhannon

First United Methodist Church Sound System Fund

Financial resource for the media ministries of First United Methodist Church, Buckhannon

Hope For The Future Fund

Financial resource for the ministries of Hope United Methodist Church, Wheeling

Benefits of a Foundation Custodial Account

Have you considered the possibilities of a Custodial account at the Foundation for your church? These accounts offer numerous benefits:

- Funds are available when they are needed.
- Wide diversification of investments.
- All funds invested using socially responsible investment principles.
- Choice of four investment funds with varying percentages of stock.
- Reasonable return for a low fee.
- Several layers of accountability including a Board of Trustees, Investment Committee, Investment Consultant and World-class money managers.
- Services of a four member, full-time staff.

Contact the Foundation. We would be more than happy to visit with a committee from your church to consider the possibilities of a Custodial Account.

Churches and Conference-related Ministries

Hope United Methodist Church Transportation Fund

Financial resource for the transportation ministries of Hope United Methodist Church, Wheeling

Hope United Methodist Church Building Fund

Financial resource for the facilities of Hope United Methodist Church, Wheeling

Hope United Methodist Church Memorial Fund

Financial resource established with memorial gifts for the ministry of Hope United Methodist Church, Wheeling

Boothsville United Methodist Church Reserve Fund

Financial resource for the ministries of Boothsville United Methodist Church

Laymen's Foundation Custodial Account

Reserve Fund for the ministries of the United Methodist Men Laymen's Foundation

West Hamlin United Methodist Church Faith Fund

Financial resource for the ministries of West Hamlin United Methodist Church

Graysville Cemetery Association Fund

Financial resource for the Graysville Cemetery Association

Wesley Foundation Japanese Student Aid Fund

Financial resource for the Wesley Foundation of Fairmont State University and its ministry with students from Japan impacted by the earthquake and tsunami of 2011.

Woodland United Methodist Church Helping Hand Fund

Financial resource for outreach ministries of the Woodland United Methodist Church, Morgantown

Heaston United Methodist Church Boy Scout Memorial Fund

Financial resource for the scouting ministries of Heaston United Methodist Church



Planning for the Church's Future Logan Memorial United Methodist Church

The congregation of Logan Memorial United Methodist Church was faced with a blessing and a challenge -- how to be good stewards of a financial gift to the church.

At the invitation of the Church, Jeff Taylor and Kim Matthews met with the congregation to consider the possibilities of how the Foundation could be of service. The Church decided to create two Funds at the Foundation. The *Memorial Endowment Trust* is a perpetual Trust for the future of the church, and will provide a steady stream of income while the principal is allow to grow. The *Building Fund Memorial Custodial Account* is a reserve fund. It gives Logan Memorial the flexibility to access all of the invested funds if it becomes necessary.

This strategy of creating both an Endowment Trust and Custodial Account means that <u>all</u> of the funds are invested wisely, earning a reasonable return. The Church is looking forward to the future while being prepared for the rainy day.

Contact the Foundation to consider the possibilities.

In Memoriam

Former Trustee, *James Rowe McCartney*, died on February 22, 2011, at his home in Morgantown.

Donna E. Roberts, spouse of former Chairperson of the Board, Ron Roberts, passed away on March 5, 2011.

Kitty Darlington Woods, wife of former Trustee, Luther Woods and mother of former Trustee, Sue D. Woods, died on March 23, 2011.

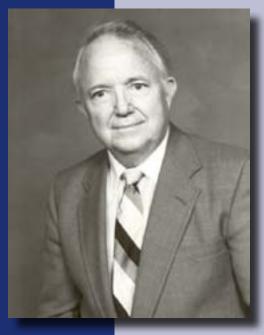
Rev. Dr. Samuel Bruce Sink, former President of the United Methodist Foundation, died at Cottingham Hospice House of the Foothills on July 9, 2011.

Former Trustee, *Bernard Berry*, passed away on September 15, 2011.

John D. (Jack) Catalano, one of the founding Trustees of the Foundation, and wife of former Trustee, Shirley Catalano, died on November 1, 2011.

Former founding Trustee, Clarence Okey McCormick, died on November 19, 2011.

The Reverend Dr. Samuel Bruce Sink



Rev. Dr. Samuel Bruce Sink

Former Foundation President, the Reverend Dr. Samuel Bruce Sink, aged 85, of Salem, South Carolina, died at Cottingham Hospice House of the Foothills on Saturday, July 9, 2011.

For more than 60 years of ministry for the United Methodist Church in his home state of West Virginia and his adopted state of South Carolina, Sam touched the lives of countless people. His compassion, humor, deep faith and love were experienced by all who knew him. Rev. Sink not only loved what he preached, he lived it.

In addition to serving as pastor of numerous churches within the West Virginia Annual Conference and serving as the Charleston District Superintendent, Sam served as the President of the United Methodist Foundation of West Virginia, Inc. (under its former name of United Methodist Charities) from 1982 until his retirement in 1991. We are thankful for Sam's ministry and particularly for his ministry to and through the United Methodist Foundation!

by Raising Funds for Ministry

Honorary Gifts

Honorary Gifts were given in recognition of the following individuals and churches who have touched lives with Christian love, fellowship and service.

President Pamela Balch

Rev. Ron Brooks

Carol L. Brown

Rev. Dr. I. Mark Conner

Gassaway United Methodist Church

David & Judy Gommoll

Rev. & Mrs. Joseph Hill

Patricia C. Johnston

Patricia Kent Johnston

Janice & Michael Kruger

Rev. & Mrs. John W. Lipphardt

Mary C. Lipphardt

Bishop Ernest S. Lyght

Rev. Ronald McCauley

Kim & Steve Matthews

Grant & Alison Morris

Morrison United Methodist Church,

Sutton

Rev. David R. & Harriet G. Peters

Joseph & Sheila Peters

Jack & JoElla Sink

Robert Skinner

Sally & Vernon Sloan

Joyce & Dirk Spencer

Ed & Evelyn Starky Geraldine Taylor

Jeffrey A. & Mary Taylor

Joel & Mary Taylor

Joyce & Jack Townsend

United Methodist Foundation Former

& Current Staff

United Methodist Foundation Former

& Current Trustees

Heather Withrow

Becky & Larry Wolfe

Rob & Natalie Wray

Memorial Gifts

Memorial gifts were given as an expression of love to celebrate the lives of the following deceased family and friends.

Barbara Allen

Delores Ambrose

Justine Baker

W. Frances Beard

Ferrel Belknap

Gale Bentz

Virginia M. Butler

Racina Chapman

James R. Clowser

Allen Coppinger, Jr.

Carter A. Crawford

Jovce Davis

Herb Dawson

Percy & Fred Dawson

Clara Belle Denning

Donna Dewey

Lilborn Dillion

Sarita Payne Easley

Rev. Dr. E. Wendell Eskew

Martha Jane Esteppe

Wayne Gaddy

Rev. Harry I. & Frances B. Gommoll

Charles Hardman

Wayne & Mary Haynie

Leah Henry

Betty Hickok

Phyllis A. Holtzworth

Rev. David Jasper

Dr. Idus & Cora Jones

Pauline Laughlin Jones

J. Grant & Clyta M. Kaufmann

Rev. Randy Kidd

Ernest "Bill" Mallory

Henry & Agnes Martin

Judith A. Matthews

Leslie Maynard

Elizabeth Mays

Steve McCloud

Anne McCormick

C. Okey McCormick

Murrill McCoy

Viola McMahan

Nancy Miller

Earl and Ruth Moore

Rev. Thomas L. Moore

Jerry Montgomery

Lewis Morgan

Ellen Rogers Morris

Columbus & Lula Nestor

Clarence & Anna Northup

Fatmie Ollie

Gene Palmer

Rev. Larry Patterson

Russell H. & Maxine Shay Peters

Rev. Frank Plybon

James F. Ray

Elsie Rhodes

Kermit Rhodes

Ada Ruth Sayre

Rosa Lee Schwintosky

Rev. Dr. Samuel B. Sink

Billie E. "Bill" Skiles

Charles R. "Bob" Skiles

Glenna Skiles

Grace Skiles

James R. "Jim" Skiles

Roy & Ruby Skiles

Rev. Edwin A. Smith

John Smith

Chuck & Lela Souders

Dirk C. Spencer, Sr.

Stacy Spry

Ethel Stout

W.H. Street

Floyd H. Taylor Jr.

Don Vance

William Villers

2011 Donors

It is with gratitude that we list the following donors. All gifts were placed into new or existing accounts that benefit United Methodist Churches, Conference-related ministries and other Christian ministries both inside and outside of the West Virginia Annual Conference. Thank you for your generosity and for allowing the Foundation to be your partner in ministry.

Drs. Greenbrier and Araceli Ganan Almond Helen Anderson

Rev. Bryan C. Baker **Emory Ballengee** David and Cynthia Barnette Maria Stover Bartlett Bascom United Methodist Church Methodist Men's Club Rev. Clyde W. Beard Rev. Martin and Sandra Berisford Jr. Beverly Hills United Methodist Church, Huntington Rev. Darick John Biondi

David B. Blain Rev. Gregory Lee and Kathy Blair Blue Grass Community Foundation

Rev. David Mark Biondi

Bluewell United Methodist Church, Bluefield Walter Booker

Boothsville United Methodist Church, Fairmont

Rev. Phyllis M. Bowers

Rev. O. Richard and Faith Bowyer

Rev. George V. Bramble

Robert E. Brown

Brenda and Jennings Browning Bruce McDonald United Methodist

Church, Man Jim and Ann Bunch Rev. L. Norman Butler

Canaan United Methodist Church, Charleston Bill and Jill Canter Rev. Dr. Marvin H. and Sarah Carr, III Cheryl Caruso Rev. and Mrs. Joseph H. Casey James and Beverly Chaney Timmy D. Clark CNX Gas Company Coal Fork United Methodist Church, Charleston Colliers United Methodist Men Colony Drug and Wellness Center employees, Beckley Communities of Shalom, Inc. Barbara L. Conley

Rev. Dr. I. Mark Conner E. Claude Cook Estate Elizabeth Copenhaver Allen D. Coppinger IV Ruby A. Coppinger Deborah S. Crank

Davis Trust Company Rev. Teresa M. Deane Dr. David Denning Rev. Steven E. Dorsey Gladys Dress

Dr. and Mrs. Jack C. Eblin Rev. Paul H. Easley, Jr. Glen Eichelberger Estate Rev. C. Suzanne and Bill Ellis Eldora United Methodist Church. Fairmont Rev. Harold T. and Sylvia Elmore

Dr. Vaughn M. Eskew Arthur F. Evans, Jr.

Faith United Methodist Church, Terra Alta David and Carrie Fenwick

Dorothy B. Finn First Century Bank, Bluefield First United Bank & Trust, Oakland MD First United Methodist Church, Barboursville First United Methodist Church, Buckhannon First United Methodist Church, Elkins First United Methodist Church. Huntington First United Methodist Church, Parkersburg Melanie Fisher Forrest Burdette Memorial United Methodist Church, Hurricane The Judges of the Superior Court,

Fulton Co., GA

GWP Foundation, Inc. Gandeeville United Methodist Church, Walton James R. and Carol S. Gardner Gateway United Methodist Church, Fairmont General Council on Finance and Administration Wilbur L. Goddin Dr. Charles Godwin Go Mart, Inc Kathryn Goodwin Betty and Will Gordon Grace United Methodist Church, Keyser Sidney Bonnie Grisell Greenbrier District Pat Gruber Gurney Reid Fellowship Class

Robert N. Gutshall

by Raising Funds for Ministry

HG Energy, LLC Robert E. and Beverly Haden Mehdi and Eva Hajian Harmony United Methodist Church, Huntington Pamela Harris Hays & Company Heaston United Methodist Church, Buckhannon The Heffner Fund Brookie B. Henry Rev. Dr. Basil A. and Janis Hensley Melva Campbell Hess Jennifer Highland Nathalie Highland Phyllis Hewett Highland Sarah K. Highland Hope United Methodist Church, Wheeling House of the Carpenter Dr. James Hughes A. J. Humphreys Foundation

Frank A. and Kathleen Jackson Rev. Mona and Fredrick A. Jackson John Jarrett Elsie Jarvis Estate Rev. Dr. J. Clair Jarvis Estate Rev. and Mrs. Robert P. Johnson

Johnson Memorial United

Methodist Church, Huntington Patricia C. Johnston and Larry Frail Rev. Donald W. Joiner J. Brook Jones Melanie Jones

Ann, Allie, and Matt Keaton Janet Kemp Kenova United Methodist Church Mark W. King Sameera Kumar

The L-K Trust Rev. John F. and Lin Lacaria Opal V. Lantz Dawn Layne Ingrid A. Lee Leggett Memorial United Methodist Church, Biloxi, MS Morris Levine Lewisburg United Methodist Men Rev. John W. and Nancy Lipphardt Barry L. Locke Logan Memorial United Methodist Church, Parkersburg Anna H. Long Lubeck United Methodist Church, Washington

Main Street United Methodist

Marilyn Lynch

Jeff Taylor, Bob Nestor and Barbara Nestor

Church, Petersburg Rev. James R. and Jeanie Malick Rev. John A. and Maycle Mason Steve and Kim Matthews Charles and Barbara May Albert V. Mays Jr. Charles McClure Cathy McDonald Robert McDonald Kermit McGinnis Memorial United Methodist Church, Summersville Rev. Sharon Miller Eleanor R. Mills Ministers Mates Association of the WV Annual Conference Anna Minor Kathleen Mitchell Dr. Gerald Mohl Eugenia Moore J P Morgan Investments Grant and Alison Morris Gary J. Morris Mt. Juliet United Methodist Church, Belle

William R. and Barbara Nestor New River Unitarian Universalist Fellowship Northwestern Mutual Life

Oak Hill United Methodist Church Rev. Martha S. Ognibene and Rev. Bart Thompson James Owery

Elda Painter
Deborah Parsons
Hazel Parsons
Benjamin A. and Sakaya Peters
Rev. David R. and Harriet Peters
Scott and Carole Peters
Peterstown United Methodist Church
Marsha Plybon
Jeffrey A. and Sharon Porter
Alvin S. and Eleanor Porterfield
Preston Cooperative Parish,
Rowlesburg
Thelma Pat Price
Dr. Kenneth and Judy Pyles

To serve

Rainelle United Methodist Church Mavis Rhodes Rev. Steven C. Rhodes Sr. Rev. John Charles Riecks Jack H. Riggs Rust Consulting, Inc.

William Saunders Franklin L. Savre Rev. Clifford G. Schell Rev. Amy and Craig Shanholtzer Karen Silkwood Dr. Jack and JoElla Sink Pat Sink Dr. R. Merritt Sink Rev. Harold and Judy Slate Naomi P. Snider Myrtle Snopps Trust J.C. Snyder Joyce and Dirk Spencer St. John United Methodist Church, Scott Depot St. John's United Methodist Church,

Petersburg
St. John's United Methodist Church,

Spencer

St. John United Methodist Church, Vienna

St. Mary's United Methodist Church, Beckley

St. Paul's United Methodist Church, Nitro

St. Paul's United Methodist Church, Parkersburg

Rev. Paul M. Stadelman and Rev. Helen Oates

Rev. Edward Stout

Stout Memorial United Methodist Church, Parkersburg

Nancy Street

Rev. Clare Sulgit-Horn

Teresa G. Nestor Tamulitis Geraldine Taylor Jeff and Mary Taylor Michael L. Terry J. Scott Tharp Lorain E. Thomas Robert H. Thompson, Jr.



Rainelle United Methodist Church

Loughrey F. Wegley

Kimberly Tieman
Joyce and Jack Townsend
Trinity United Methodist Church,
Bluefield
Trinity United Methodist Church,
Fort Ashby
Trinity United Methodist Church,
New Cumberland
Trinity United Methodist Men,

United Methodist Foundation of New England United Methodist Higher Education Foundation United Methodist Laymen's Foundation United Methodist Temple, Beckley

John Vanin Family Edwin B. Van Lynn Larry and Peggy Vaught Mary Alice Vigneault

Charleston

C. Douglas Ward
Martha Jane Ware
Warwood United Methodist
Church, Wheeling
Rev. Dr. Dale C. Waters
Jennifer Waxman
Rev. George and Darene Webb

Jeffrey and Deborah Welshonce WesBanco, Charleston, WV Wesleyan District Wesley Foundation, Fairmont State University West Hamlin United Methodist Church Westover United Methodist Church West Virginia Annual Conference Treasurer's Office Clyde and Dianne White Rev. Billy Reed and Phyllis Wickline James Wilson John Wilson Scott E. and Patricia Wilson Dorothy M. Wise Woodland United Methodist Church, Morgantown J. Thomas and Susan Woods Rev. Elizabeth A. and Ralph E. Wycoff

Thank you to all of our anonymous donors. We regret the unintended omission of any donor's name.

by Managing Funds for Ministry

Three Simple Rules For the Management of Funds

Ohn Wesley formulated The General Rules for admission into the early Methodist societies and narrowed them to three rules that are based upon the Two Greatest Commandments. In his book, *Three Simple Rules: A Wesleyan Way of Living*, Bishop Reuben P. Job paraphrases The General Rules into three simple rules to follow in ministry: do no harm, do good, and stay in love with God. How do the three simple rules apply to the Foundation's management of funds for ministry?

Do No Harm

When investments are made, whether in stocks or bonds, investors' capital furthers some corporate enterprise. One of the most significant ways we "do no harm" is by investing funds in a socially responsible manner, that is, by avoiding investments that are contrary to United Methodist Christian principles. For a typical investor these days, it is very difficult avoid stocks and bonds that might promote, for example, alcohol, tobacco, or pornography. However, the Foundation invests funds solely with money managers who agree to avoid those companies and governments that are contrary to our values.

Do Good

Until recently, socially responsible investing was defined only by negative social screens that were discussed in the previous section. But should Christian discipleship be defined solely by what we do not do? Since "doing good" is an important component of discipleship, in 2011, the Foundation began to include positive impact social investing in our asset allocation.

Stay in Love with God

Discipleship is not only about doing, but also about being. As individuals, we practice disciplines such as prayer, bible study, and attending worship to remind us of who and whose we are. The Foundation practices disciplines that remind us of that important fact. Our Board meetings include a time of worship and Holy Communion. We remember that we are participants in the Body of Christ, together with all of the other ministries of the Annual Conference.

Donors and investors can have confidence not only in the performance of the fiscal responsibilities of the Foundation, but also in the knowledge that we are committed to the United Methodist way of living.

Focus on the Numbers December 31, 2011

Total assets under management \$54,771,780

Total Gifts and Deposits \$3,345,027

Distributions

For Charitable purposes
\$2,010,803

and

To beneficiaries
of unitrusts and
Charitable gift annuities
\$189,484

Endowment Trusts

Five new trusts were established with new gifts, totaling \$516,767 and

Two new trusts were established with residuals of gift annuities, totalling \$40,447

Custodial accounts

Twenty-two new custodial accounts were established, totaling \$1,113,694

Charitable Gift annuities

Five new charitable gift annuities were established, totaling \$45,188.50

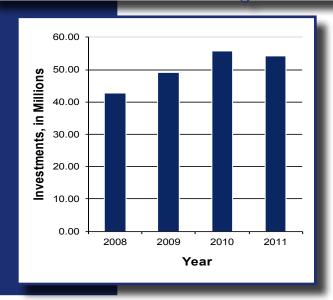
President's Financial Report

At the United Methodist Foundation of West Virginia, we take our fiduciary duty to properly protect and manage the assets of your Foundation very seriously. Presented here are the preliminary, unaudited results as of December 31, 2011, and for the year then ended.

Financial Highlights

	2008	2009	2010	2011
Total Investment Funds Market Value (millions)	\$ 42.75	\$ 49.19	\$ 55.82	\$ 54.13
Total Market Value of All Assets (millions)	\$ 43.03	\$ 49.37	\$ 55.85	\$ 54.58
New Gifts, Income Gifts, and Custodial Accounts and additions to all funds (millions)	\$ 2.25	\$ 3.07	\$ 4.96	\$ 3.40
Total Administrative Expenses (millions)	\$ 0.43	\$ 0.41	\$ 0.44	\$ 0.48
Number of:				
Trust Funds	457	472	476	503
Custodial Accounts	308	329	319	334
Income Gifts	98	110	111	107
Total	863	911	906	944

Total Investment Funds - By Year



How our assets are designated at 12/31/11



	Amount			
Item - Description	(millions)	Percent		
1 - Trust Funds	\$26.86	49.16%		
2 - Income Gifts	\$ 1.65	3.02%		
3 - Custodial Accounts	\$26.10	47.81%		

Page 14 United Methodist Foundation of West Virginia, Inc.

by Managing Funds for Ministry

Investment Advisors and Managers

Investment Advisors:

The MonroeVos Consulting Group, Inc. Houston, TX and Birmingham, AL

Custodian Bank:

The Bank of New York/Mellon

Investment Managers:

This is a list of our Investment Managers for 2011. For a current list, contact the Foundation.

PIMCO Total Return Fund III (fixed income)

Calvert Social Investment Equity I (large cap growth)

Timothy Plan (large/mid cap value)

Tradewinds NWQ Global Investors (international equity)

Gabelli Asset Management (small cap value)

Eagle Asset Management (small cap growth)

Vanguard GNMA Adm (fixed income)

Wespath (fixed income)

Performance of Funds

Investment Yields (minus all fees) for 2011 were:

		Income	Capital	Total
		Yield	Change	Return
Fund A	(Income)	2.65%	0.09%	2.74%
Fund B1	(Income/Growth)	1.72%	-3.28%	-1.56%
Fund B2	(Balanced)	1.23%	-7.40%	-6.17%
Fund B3	(Growth/Income)	0.84%	-7.45%	-6.61%

Our Audit

The Board of Trustees of the United Methodist Foundation has engaged the firm of Gibbons & Kawash, CPAs, to perform the annual audit of the Foundation's books and records. The 2011 audit will occur in May of 2012. Copies may be obtained thereafter from the Foundation's office. The audit is available in both paper and electronic format.

Foundation Offices:

Jeffrey A. Taylor, President
Sally Sloan, Accounts Administrator *Phone (304) 342-2113*C. Dallas Kayser, Treasurer *Phone (304) 675-5440*

Independent CPA Firm:

Gibbons & Kawash, CPAs Valerie R. Ellis, CPA, Partner 707 Virginia Street, East Charleston, WV 25301 Phone: (304) 345-8400

Beneficiaries

Greenbrier District Churches

Bascom UMC, Durbin UMC, Emmanuel UMC, Fenwick UMC, First UMC-Hinton, First UMC-Webster Springs, Highland Park UMC, Jordan Chapel UMC, Lewisburg UMC, Memorial UMC, Mt. Zion UMC-Hico, Mt. Zion UMC-Nettie, Rainelle UMC, St. Luke UMC, St. Paul's UMC, Union UMC

Little Kanawha District Churches

Bethany UMC, Calvary UMC, Christ UMC-Parkersburg, Elizabeth UMC, Fairview UMC, First UMC-Parkersburg, First UMC-Ravenswood, First UMC-Williamstown, Logan Memorial UMC, Lubeck UMC, Parkview UMC, Pennsboro UMC, Pleasant Hill UMC, Rosemar UMC, St. Andrew's UMC, St. John UMC-Vienna,
 St. John's UMC-Spencer, St. Luke's UMC, St. Marys UMC, St. Paul's UMC, Seventh Street UMC, Smithburg UMC, Smithville UMC, Stephenson Memorial UMC, Stout Memorial UMC, Trinity UMC, Wayside UMC

Midland South District Churches

Aldersgate UMC, Asbury UMC, Brown UMC, Bruce McDonald Memorial UMC, Buffalo UMC, Canaan UMC, Chelyan UMC, Christ UMC, Clendenin UMC, Coal Fork UMC, Cross Lanes UMC, Dunbar UMC, East Bank UMC, Elizabeth Memorial UMC, First UMC-South Charleston, Forrest Burdette Memorial UMC, Mt. Juliet UMC, Mt. Tabor UMC, Madison UMC, Nighbert Memorial UMC, Racine UMC, Riverview UMC, St. Andrew UMC, St. John UMC, St. Johns UMC, St. Marks UMC, St. Paul UMC, Simpson Memorial UMC, Trinity UMC, Wade Chapel, Winfield UMC

MonValley District Churches

Barrackville UMC, Blueville UMC, Boothsville UMC, Central UMC, Crim Memorial UMC, Enterprise UMC, Faith UMC, Gateway UMC, Highland Avenue UMC, Lambert's Run UMC, Lumberport UMC, Masontown UMC, Nestorville UMC, Pruntytown UMC, Reedsville UMC, Spruce Street UMC, Suncrest UMC, Tyrone UMC, Walnut Grove UMC, Warren UMC, Wesley UMC, Westover UMC, Woodland UMC

Northern District Churches

Christ UMC, Follansbee UMC, Franklin UMC, Glen Dale UMC, Graysville UM Cemetery Association, Hope UMC-Wheeling, New Martinsville UMC, Point Pleasant UMC, Short Creek UMC, Simpson UMC-Moundsville, Simpson UMC-Wheeling, New Life Blended Ministries, Trinity UMC, Warwood UMC, Wellsburg UMC

Potomac Highlands District Churches

Bass UMC, Bethel UMC, Calvary UMC, Central UMC, Cornith UMC, Deep Creek UM Ministries, Duffey Memorial UMC, First UMC-Parsons, First UMC-Romney, First UMC-Terra Alta, Flanagan Hill UMC, Fout Memorial UMC, Grace UMC, Jane's UMC, Jennings UMC, Kingwood Parish, Lahmansville UMC, Main Street UMC, McHenry UMC, North River Mills UMC, St. Paul's UMC-Oakland, St. Pauls' UMC-Ridgeley, Trinity UMC-Fort Ashby, Trinity UMC-Piedmont, Wardensville UMC, Wesley Chapel UMC, Wesley UMC-Kingwood

by Distributing Funds for Ministry

Beneficiaries

Southern District Churches

Bland Street UMC, Bluewell UMC, Brushfork UMC, Concord UMC, Fayetteville UMC, First UMC-Beckley, First UMC-Iaeger, Gary UMC, John Stewart UMC, Mt. Hope UMC, Mt. Horeb UMC, Matheny UMC, Oak Hill UMC, Pinnacle Cooperative Parish, Rebecca Chapel UMC, St. Mary's UMC, Trinity UMC, UM Temple

Wesleyan District Churches

Beverly UMC, Bridgeport UMC, Broad Oaks UMC, Burnsville UMC, Chapel Hill UMC, Christ UMC, Copen UMC, Duff Street UMC, First UMC-Buckhannon, First UMC-Clarksburg, First UMC-Elkins, First UMC-Gassaway, Hammond UMC, Heaston UMC, Indian Camp UMC, Lost Creek UMC, Mill Creek UMC, North Elkins UM Charge, North View UMC, Otterbein UMC, St. Matthew UMC, Salem UMC, Smith Chapel UMC, Stealey UMC, Trinity UMC, UM Temple, Vincent Memorial UMC, Wayside UMC, Woodford Memorial UMC

Western District Churches

Bachtel UMC, Beech Hill UMC, Bethesda UMC, Beverly Hills UMC, Central UMC, Cross Roads UMC, Faith UMC, First UMC-Barboursville, First UMC-Huntington, Fourth Avenue UMC, Harmony UMC, Heights UMC, Highlawn UMC, Johnson Memorial UMC, Kenova UMC, Lavalette UMC, Matewan UMC, New Haven UMC, Steele Memorial UMC, Trinity UMC-Hamlin, Trinity UMC-Point Pleasant, Wayne UMC, West Hamlin UMC

Conference Affiliated Agencies, District Offices, Institutions & Special Ministries

Board of Global Ministries, Board of Higher Education & Campus Ministry, Burlington UM Family Services, Inc.,
Commission on Archives & History, Commission on Conference Camps & Educational Center,
Community Development Outreach Ministries, Conference Board of Trustees, Conference UM Campus Ministries,
Council on Finance & Administration, Covenant Council, Crossroads Camp, Ebenezer Community Outreach Center,
Episcopal Office, Ethnic Ministries, GWP Foundation, Inc., GlenWood Park, , Greenbrier District, Health & Welfare
Ministries, Heart and Hand House-Philippi, House of the Carpenter, Little Kanawha District, Midland South District,
Ministers' Mates Association of the WV Annual Conference, MonValley District, New Church Development,
Northern District, Pension Funds, Inc., Potomac Highlands District, Scott's Run Settlement House, Scouting Ministries,
Southern District, Spring Heights Education Center, The Grove, Tyrand Cooperative Ministries, Inc., WV Hunger,
United Methodist Foundation of West Virginia, Inc., UM Layman's Foundation, UM Women of Annual Conference,
Upshur Cooperative Parish, Inc., Volunteers In Mission, Wesley Foundations (Fairmont State & Marshall Campus
Ministries), Wesleyan District, Western District, West Virginia Wesleyan College

Other Ministries

Africa University, Asbury Theological Seminary, Duke Divinity School, Four Square Bible College, Methodist Theological School of Ohio, Mullens Area Public Library, United Methodist Committee On Relief, UM Churches Outside of the West Virginia Conference, United Theological Seminary, Wyoming East High School, Wellspring of Greenbrier, Inc., Wesley Theological Seminary, West Virginia Council of Churches

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Gratitude is expressed to Dwayne and Ginnie Lowther for sharing their talent for photography at our fall Board of Trustees meeting.

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^{*} Serves on Executive Committee

To serve







Kim Matthews Associate Director



Joyce Townsend Accounts Administrator



Sally Sloan Administrative Assistant



Becky Wolfe Administrative Assistant

To Serve... The Mission of the Foundation

The words "to serve" are more than just the beginning of the Foundation's Mission Statement. They are the heart of how we do ministry. Contact us to consider the possibilities of how we can help you to match your need to give with the ways God is calling you to help. Contact us to consider the possibilities of how we can partner with your church to build resources for future ministry and to enhance the stewardship of the Church's resources. We are here to serve.



Jeff Taylor and Joyce Townsend

Joyce Townsend Retires

Joyce Townsend, Accounts Administrator for the Foundation, retired February 29, 2012. Joyce has eighteen years of service with the Foundation. Combined with her ten years of employment in the Charleston District (now Midland South District) and the Conference Treasurers office, Joyce has a total of 28 years of service with the Church. We are grateful to Joyce for her years of dedicated service.

We are grateful for the example Joyce set in viewing her job at the Foundation as ministry. Everyone who worked with Joyce can remember how much she enjoyed her busiest days—when mailing quarterly distributions to beneficiaries of the trusts managed by the Foundation. Joyce knew that those distributions meant that the mission of the Church would be further realized, and she was energized by her part in it.

Sally Sloan, our Administrative Assistant for the past ten years, has been promoted to the position of Accounts Administrator on March 1, 2012, where she will continue Joyce's legacy of service. Becky Wolfe is our new Administrative Assistant.



Consider the Possibilities

United Methodist Foundation of West Virginia, Inc.

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